

Mollart Engineering (Chessington) Limited

Senior Estimating Sales Engineer / Production Engineer

Industry: Subcontract Precision Engineering (Oil & Gas & Aerospace)

Location: Chessington, Surrey

Reports To: The Director

An opportunity has arisen for an experienced and commercially astute Senior Estimating Sales Engineer/Production Engineer to join a long-established engineering company based in Chessington, Surrey with a world leading reputation for the provision of deep hole drilling and precision subcontract machining services.

The Role

This role sits at the intersection of sales, estimating, and production, supporting business growth by delivering accurate, competitive quotations while ensuring manufacturability and operational efficiency.

The successful candidate will have a strong background in subcontract machining environments, with specific exposure to the oil & gas and aerospace sectors, and a deep understanding of complex component manufacturing.

Key Responsibilities

Estimating & Commercial:

- Prepare detailed and accurate cost estimates for CNC machined components and assemblies from customer RFQs, drawings, and specifications.
- Interpret complex engineering drawings, including GD&T, materials, tolerances, and surface finishes.
- Liaise with suppliers and subcontractors to obtain competitive pricing for external processes (e.g. heat treatment, coating, NDT).
- Support pricing strategy to ensure competitiveness while maintaining margin targets.
- Engage with customers during quotation stages to clarify technical and commercial requirements.

Sales & Customer Interface:

- Act as a technical point of contact for key customers in oil & gas and aerospace sectors.
- Build and maintain strong client relationships, supporting repeat and new business opportunities.
- Participate in customer meetings, technical reviews, and contract negotiations.
- Identify opportunities for value engineering and cost reduction.

Production & Engineering Support:

- Collaborate with production, planning, and quality teams to ensure smooth project handover.
- Review manufacturability and advise on optimal machining methods, tooling, and processes.
- Support process planning, fixture design, and continuous improvement initiatives.
- Provide technical input to resolve production challenges and non-conformances.

Compliance & Quality:

- Ensure all estimates and processes align with industry standards such as AS9100, ISO 9001, and customer-specific requirements.
- Understand sector-specific requirements including traceability, material certification, and regulatory compliance.

Key Requirements:

Experience:

- Minimum 5–10 years' experience in precision engineering / subcontract machining.
- Proven experience in estimating and/or production engineering roles.
- Strong exposure to oil & gas and/or aerospace components and standards.

Technical Skills:

- Excellent understanding of CNC machining processes (turning, milling, multi-axis).
- Strong ability to read and interpret complex engineering drawings and specifications.
- Experience with ERP/MRP systems and estimating software.
- Knowledge of materials (e.g. Inconel, titanium, stainless steels, duplex).
- Familiarity with special processes (NDT, coatings, heat treatment).

Commercial Awareness:

- Strong cost analysis and pricing skills.
- Understanding of margins, overhead recovery, and business profitability.
- Ability to balance technical feasibility with commercial viability.

Soft Skills:

- Strong communication and customer-facing skills.
- High attention to detail and accuracy.
- Problem-solving mindset with a proactive approach.
- Ability to work under pressure and meet tight deadlines.

The Package

- Competitive Salary package depending on experience.
- Pension scheme.
- Life Assurance.
- Participation in company bonus scheme (subject to qualifying period).
- 5 Weeks holiday plus bank holidays.
- 38 hour week - Monday to Thursday 7am to 4pm (or 8am to 5pm) with 30mins lunch, **Friday 8am to 12pm).**

How to Apply

Please send your CV and details, or to make further enquiries to
vacancies@mollart.co.uk